

Aviation Concepts Aircraft Management

Overview

Aviation Concepts offers a turnkey Aircraft Management program for private jet owners who desire freedom from all the complex, day-to-day responsibility and management of their aircraft and who seek to optimize the return on their investment.

Unique Strengths for Asia-based Clientele

While its operational capabilities are truly global, Aviation Concepts offers a strong Asia focus for its aircraft management clients. The Company operates two state-of-the-art Hangar-Business Aviation Centers within a short three- to four-hour flight from most points in Southeast Asia – one at its headquarters in the U.S. Territory of Guam, and the other in Tokyo, Japan. Moreover, with 13 satellite offices across Asia-Pacific and flight crew and international aircraft schedulers who speak multiple languages and are fluent in local customs, etiquettes, currencies and more, the Company can offer maximum accessibility, effectiveness and efficiency everywhere in Asia -- from Hawaii to India and China to New Zealand.

Worldwide Flight

Aviation Concepts' operational reach is global and the Company boasts worldwide flight approval, including all oceans and polar areas -- a difficult and costly feature for any private jet operation to offer its clients.

Robust Infrastructure

Private jet owners whose aircraft are managed by Aviation Concepts enjoy the advantage of a robust infrastructure for complete aviation support services, encompassing:

- 50,000-square-foot Hangar Facility at the Antonio B. Won Pat Guam International Airport that offers close proximity to the main terminal and provides direct access to the airport's Air Operations Area.

- State-of-the-art Training Center (Guam) with conference rooms, Internet connectivity, flat-screen computers and a full complement of office machines and hospitality services.
- Full-service Maintenance Facility (Guam) that can accommodate up to four large aircraft, maintained under strict U.S. Federal Aviation regulations and guidelines.
- Hangar Facility (Tokyo, Japan) that can accommodate up to three large business jets and is equipped with office space, meeting rooms and hospitality facilities.
- 24/7 International Scheduling Center based in Manila, Philippines and operated in conjunction with Universal Weather and Aviation, Inc., a recognized leader in trip support.
- Fast, Consistent, Professional Ground Handling Services Everywhere through Universal Aviation, the world's largest international ground handling service.

Financial Strength and Stability

With Sojitz Corporation as a principal shareholder, Aviation Concepts has the financial backing of a century-old global trading company responsible for \$54 billion in annual trade transactions and thus is able to provide unwavering stability and utmost accountability. That's peace of mind for jet owners who need assurance that their management company can be relied upon to invest in and maintain state-of-the-art aviation support infrastructure and the highest standards of professionalism, training, equipment, safety and security.

Cost Efficiencies

There are unique cost efficiencies available to jet owners managed by Aviation Concepts. The Company is one of a rare few in Asia to specialize in long-range international business jet travel and to have worldwide flight approval. This means Aviation Concepts simply out-sizes and out-travels most business jet operations in the region, making it a significant buyer and strong negotiator of insurance, fuel, maintenance support, simulator-based training programs and other aviation business expenses.

Impeccable Safety Record

Aviation Concepts enjoys a perfect safety record with the United States Federal Aviation Administration. Pilots and flight crew are highly experienced and undergo rigorous and recurrent training. For all aircraft owned or managed by Aviation Concepts, the Company meets the highest safety and security standards governing business flight today, including:

- A U.S. Air Carrier Certificate authorized and operated under the guidance of the Federal Aviation Administration (FAA); Part 135.
- A U.S. Air Carrier Certificate authorized and operated under the guidance of the Federal Aviation Administration (FAA); Part 91.
- Certification by the United States Department of Transportation (USDOT) as compliant with the Anti-Drug and Alcohol Misuse Prevention Program.
- Certification by the United States Transportation Security Administration (TSA) as compliant with the Twelve-Five Standard Security and Private Charter Standard Security programs.

Maintained at Peak Level

Aviation Concepts' managed-aircraft clients find satisfaction in the Company's adherence to the industry's toughest standards for top-quality maintenance.

- International Compliance. To help ensure the most comprehensive on-board safety, the greatest possible financial return from the client's investment, and the highest long-term value of the aircraft, Aviation Concepts' certified maintenance programs follow U.S. Federal Aviation Regulations and various foreign registry regulations, depending on the individual requirements of the particular aircraft.
- Brand Compliance. The work Aviation Concepts performs on any aircraft is also in accordance with the manufacturer's maintenance program for that specific make and model.

- Computer-Based Maintenance Tracking Systems. Computerized systems are crucial to keeping accurate aircraft maintenance logs, which in turn enhance the overall value of the aircraft because they provide the greatest reliability and financial return.

Strong Charter Revenue Potential

Many strengths coalesce to grant a healthy volume of charter business to Aviation Concepts, especially its Asia-wide marketing strength, accessibility, fluency and long-range flying capabilities. For this reason, the Company is able to offer its managed-aircraft clients attractive revenue opportunities through charter sales. This can help defray costs of ownership when the aircraft is not in use by the owner and improve the value of the asset.

Turnkey Owner's Care

Aviation Concepts delivers a turnkey aircraft management program connecting the private jet owner to every service they will ever need, overseeing the demanding details governing this exclusive, highly specialized industry.

- Maintenance. Operational and maintenance support for managed aircraft at Aviation Concepts' hangars and through other authorized facilities worldwide under FAR Part 91 and Part 135 air operations and other foreign registry regulations.
- Scheduling. Comprehensive assistance for flight planning, landing permit applications, over-flight permits, fuel provisioning, handling arrangements, passenger and crew transportation, catering, hotel accommodations, and other services.
- Charter Quotes. International 24/7 aircraft schedulers provide fast, economic and accurate charter quotations.

- Crew Provisioning. Sourcing of flight crews with extensive international experience and training to provide the best possible service and levels of safety.
- Financial Management & Reporting. Financial management services for managed aircraft that addresses the entire accounting lifecycle. This entails establishing proper financial controls and annual operating budgets, and managing daily invoice processing, collection of charter revenues, cash disbursements, and monthly financial reporting.

**EXECUTIVE
MANAGEMENT**

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