

**COMPANY  
NAME**

Aviation Concepts

**COMPANY  
OVERVIEW**

Aviation Concepts has been incorporated in the U.S. Territory of Guam since 2001. In February 2008, Sojitz Corporation announced that it would acquire stock in ACI Pacific, enabling the two to join forces under the Aviation Concepts banner to super-serve business aviation in Asia-Pacific. Aviation Concepts is headquartered in Barrigada, Guam, with satellite offices throughout Asia.

Aviation Concepts is an innovator of aircraft commerce, customization and care as well as highly specialized private aviation services. It is the first and only company in Asia to provide borderless, full-spectrum, end-to-end support for owners, buyers, sellers and charterers of private jets.

All across Asia, Aviation Concepts, Inc. is unmatched for its ability to deliver global operational reach, worldwide flight approval, and the highest United States Federal Aviation Administration (FAA) safety & security monitoring standards governing business flight today.

Also unique to the Company is its ability to deliver fully integrated, comprehensive services over the lifetime of jet ownership. This is because the Company values long-term, uninterrupted care for each and every client. Aviations Concepts stewards every aspect of private jet management on behalf of the client, including: aircraft acquisition, brokering, financing and investment analytics; aircraft management and maintenance; charter sales; ground handling; travel planning, scheduling and provisioning.

## **GOLD STANDARD SERVICE**

Aviation Concepts is expressly designed to reach private aviation's highest potential. The Company marries consummate aviation expertise with end-to-end service. Aviation Concepts is quite simply: the industry's most rigorously trained and tested experts, brokering, flying and managing private aviation's most brilliant jets, and exceeding the highest standards of quality and safety while meeting every customer need along the way for superior custom-tailored solutions.

## **HEADQUARTERS**

**BARRIGADA, GUAM, USA**

Aviation Concepts is headquartered at the Aviation Concepts Business Aviation Center in the United States Territory of Guam, U.S.A. -- only a few short flight hours from most major Asian cities. The Center is a 50,000-square-foot hangar facility at the Antonio B. Won Pat Guam International Airport that offers close proximity to the main terminal and provides direct access to the airport's Air Operations Area. Formerly an HC-5 hangar for the United States Navy, the facility design combines top-notch security and functionality with efficient access. The Center features a state-of-the-art Training Center with conference rooms, Internet connectivity, flat-screen computers and a full complement of office machines and hospitality services. Its full-service Maintenance Facility can accommodate up to four large aircraft, maintained under strict US Federal Aviation regulations and guidelines.

## **OFFICES THROUGHOUT ASIA-PACIFIC**

The Company has 13 satellite offices in major cities across Asia-Pacific and several more across the United States, guaranteeing ease of access for customers and literacy in local customs, languages, etiquettes, currencies, regulations and the complex, critical and dynamic administrative functions of private aviation. Aviation Concepts' Asia satellite offices can be found in:

Tokyo, Japan / Beijing, People's Republic of China /  
Bangkok, Thailand / Jakarta, Indonesia / Kuala Lumpur,  
Malaysia / Seoul, South Korea / Hong Kong, China /  
Sydney, Australia / New Delhi, India / Bombay, India /  
Taipei, Taiwan / Singapore / Manila, Philippines

**TWO STRATEGIC  
HANGAR LOCATIONS**

Tiyan-Barrigada, Guam, U.S.A.  
Tokyo, Japan

**COMPANY OWNERSHIP**

Sojitz Corporation (TYO 2768)  
Terry Habeck as ACI Pacific, LLC &  
Aviation Concepts, Inc.

Aviation Concepts is a strategic marriage that couples the highly-credentialed, flight operational capabilities of U.S. Federal Aviation Administration-approved Aviation Concepts, Inc. and their sales and marketing administrative entity ACI Pacific, LLC with the financial prowess and sweeping Asian presence of Tokyo-based global trading and business/commercial aircraft company Sojitz Corp.

An integrated global trading company headquartered in Tokyo, **Sojitz Corporation** produces new sources of wealth by connecting the world's economies, cultures and people in the spirit of integrity. Sojitz Corporation is responsible for about \$54 billion in annual trade transactions. It has 14,600 employees in 66 offices and 258 subsidiaries all around the world. Its Aerospace Unit business involves commercial aircraft, defense and space-related business. As part of these operations, Sojitz has worked closely with The Boeing Company in the sale of Boeing commercial airplanes for nearly half a century. Sojitz is also exclusive Japanese sales representative for Canada-based Bombardier Inc., which manufactures regional and business aircraft and currently enjoys a virtually unchallenged presence in its respective market in Japan.

**ACI Pacific, LLC** has been providing world-class aviation solutions for the business jet industry since 1996. The Company is headquartered in Guam and operates private hangars in Tiyan-Barrigada, Guam and Tokyo, Japan. Its highly-experienced team of aviation professionals has custom-fitted, managed and operated aircraft ranging from a Falcon 50/900, Gulfstream IV/V/550 and Challenger 604, to the Global Express and Boeing Business Jet. **Aviation Concepts, Inc.** operates business charter jets and air ambulance service with worldwide flight approval.

**2007 REVENUE** In excess of \$100 million

**PROFESSIONAL STAFF** 30 full-time

**COMMITMENT TO SAFETY**

Aviation Concepts, Inc. possesses a U.S. Air Carrier Certificate authorized and operated under the guidance of the Federal Aviation Administration (FAA); Part 135. This certifies that the Company complies with the highest safety and security monitoring standards governing business flight today. To comply with FAA certification, Aviation Concepts has developed operating, training, and maintenance manuals that strictly control the safety of all flight operations.

In addition, Aviation Concepts, Inc. is certified by the United States Department of Transportation (USDOT) as compliant with the Anti-Drug and Alcohol Misuse Prevention Program. As such, all employees in designated safety-sensitive positions are subject to drug and alcohol testing in accordance with USDOT guidelines and regulations.

Aviation Concepts, Inc. also complies with the United States Transportation Security Administration (TSA) Twelve-Five Standard Security and Private Charter

Standard Security programs. These programs specify strict guidelines for verifying passenger and crew identity, screening passengers and baggage for potential hazards, and dealing with imminent or potential security threats.

## **SERVICE HIGHLIGHTS**

### ***Aircraft Management***

- Flight Operations Department – flight planning, aircraft and crew provisioning and deployment
- International Aircraft Schedulers – 24/7 custom-tailored travel itineraries, accommodations and concierge services
- Universal Aviation – official agent of the world's largest international ground handling service
- Fixed-Based-Operators – networked with FBO's worldwide

### ***Aircraft Sales***

Acquisition Planning / Legal Consulting / Tax Planning / Financing / Aircraft Inspections / Negotiations / Maintenance & Transaction Completion / International Ownership & Registration / Personnel Recruitment / Revenue Generation Planning / Completion of Custom Jet Cabin Interiors

### ***Private Jet Charters***

- Fleet includes two (2) Global Express, each fitting up to four (4) crew & nine (9) to 10 passengers
- Expanded access to full range of regional, intercontinental, or global jets via FAA-certified jet charters worldwide
- Compliance with the world's strictest safety and security standards by the U.S. Federal Aviation Administration, U.S. Department of Transportation, and U.S. Transportation Security Administration
- Worldwide flight approval, including polar areas
- 24/7 comprehensive itinerary planning and concierge service from International Aircraft Schedulers

### ***CareJet Air Ambulance***

Aviation Concepts, Inc. operates Micronesia's first and only non-military, emergency air medical transport system, CareJet. Established in 2007, CareJet provides the residents and tourists of Guam, the Commonwealth of the Northern Marianas Islands, Micronesia, Southeast Asia, and Northern Australia with emergency access to world-class medical care. From its base at the Antonio B. Won Pat Airport in the U.S. Territory of Guam, CareJet's dedicated West Wind II twin-engine jet, along with its team of U.S. FAA-trained-and-certified flight pilots and emergency medicine professionals, can transport patients to any receiving medical facility worldwide. From Guam, flying time to the nearest state-of-the-art metropolitan hospitals is: 3.3 hrs. to Manila, 3.4 hrs. to Tokyo, 4.4 hrs. to Hong Kong, and 4.9 hrs. to Cairns, Australia. Installed on board of the CareJet vessel is the air ambulance industry's highest-standard medical equipment to ensure maximum care during patient transport. All patient transports are under the supervision of a U.S. board certified medical director, and Registered Nurses trained in Advance Cardiac Life Support, Pediatric Advanced Life Support, Neonatal Advanced Life Support, Advanced Trauma Life Support (ATLS) and Obstetric Care -- all with years of experience in the emergency room and intensive care unit.

### **EXECUTIVE TEAM**

Aircraft Management CEO	Terry Habeck, President &
Aircraft Sales	Bjorn Dahlen, Vice President
Charter Sales	Yohei Sakurai, Vice President
Business Development President	Anthony Decoste, Vice
CareJet Air Ambulance	Darius Richardson, DMD, MD, Medical Director
Operations Manager	Elsie Quenga, General

**OFFICIAL  
ADDRESS**

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